

UNIVERSITY MEDICAL CENTER OF SOUTHERN NEVADA
RFP No. 2013-03
Contrast Media
February 15, 2013

ADDENDUM NO. 1

Questions / Answers

A. Question and Answers

1. On section 17 on page 7 of 24 mentions “A Sample of OWNER’s Standard Contract is attached”, but we can’t find the sample contract in the RFP. On page 8 of 24 section D also mentions “Compliance with OWNER’s Standard Contract”. Is that something you are going to provide or do we have to find it on a website or what is the expectation as we will need to run that through our legal.

A: RFP Sections 17 and 18.D. are to be removed from the RFP. Contract language and terms will be negotiated after a selection has been made.

2. There are several references on page 8: – i “Is a cross reference of products offered compared to what is currently used included?”, then it iii mentions “did the Provider fully complete the cost exhibit completely”, then under section C on Page 8 # 1 Proposers should complete the cost/fees in Exhibit B. Are all of these referring to the Excel Spreadsheet/Exhibit B?

A: Yes

3. Also just curious if Cardiac Cath is included as it mentioned Cath Lab injectors, but specifically says this is for UMC’s Radiology and Specials Dept.?

A: Cath Lab is included

4. What is the package size for following items?

IOVERSOL	Optiray 350	125 mg/ml	Prefilled syringe	
IOVERSOL	Optiray 350	300 mg/ml	Bottle	Not use in CT

IODIXANOL	VISIPAQUE	300 mg/ml	Bottle	
IODIXANOL	VISIPAQUE	300 mg/ml	Bottle	

	Isoview	100 ml	Bottle	
	Isoview	200 ml	Bottle	

A:

5. On the spreadsheet the price is listed per case not per bottle, correct?

A: Since case quantities are not equal, prices shall be listed as per bottle, per vial, etc.

6. In determining a beneficial overall cost analysis of contrast media and injectors it would be helpful to know if and how the cost of disposables will fit into the analysis, if you can provide me your methodology it would be helpful. As you know if a prefilled syringe can be used it eliminates the need to purchase a syringe transfer case etc.

A: Our focus is going to be on the pricing for the contrast and disposables if any. Then the team will analyze the injectors’ specifications and costs. Overall the team will be tasked to identify the best value for the hospital concerning contrast and injectors.

7. What was the approximate number of empty syringes used in MRI during 2012?
A: 18 cases of 50 per case= 900 syringes for 2012
8. What was the approximate number of contrast procedures performed in CT, Cath Lab, and the specials lab in 2012?
A: 20563 contrast procedures performed in CT
2172 contrast procedures in Specials
4937 contrast procedures in Cath Lab
9. What was the approximate number of LV Gram studies performed during 2012?
A: LV grans in 2012 =791
10. Since there is no clinical evidence of Visipaque being safer than other contrast, would Optiray pre-filled syringes and single dose bottles be viewed as an alternative in the Cath Lab?
A: This will be evaluated. However, we use Visipaque for patients with renal problems and for peripherals.
11. Can there be difficulty with throughput and efficiency in the CT when manual filling of syringes occurs?
A: Yes. Prefilled syringes allow the trauma scanner to be more efficient.
12. In terms of labeling requirements required by CMS and JAHCO is there anything in UMC's process that could be improved both in a pre-filled environment as well as a single dose environment?
A: Not at this time.
13. Do you know the approximate cost of the disposal of glass vials?
A: This is not readily available.
14. Would the UMC medical and financial staff be interested in power-injector software that can help reduce the amount of contrast administered during each study while improving visibility?
A: Yes
15. Briefly what is the current process conducted in Radiology to transfer patient ID contrast dose and achieved parameters into the medical records system?
A: The contrast amount is recorded on the patients scout and documented in the exam
Specials contrast is recorded on the film by the Tech
Cath Lab contrast charted in electronic record and in MD notes.
16. Which make of scanner is in your specials room and which make of scanner is in your cath lab?

A:

BEC #	Description	Serial #	Customer ID	Department	Manufacturer	Model	Tech 1	Tech 2	Warranty End
12393 {0651}	Injector, Contrast	1000-3799	000001988	CATH LAB	LiebelFlar	Angiomat Illum	00054947	00062450	04/24/2002
13413 {0651}	Injector, Contrast	0502-5223	000001988	CATH LAB	LiebelFlar	Angiomat Illum	00054947	00062450	07/11/2003
15391 {0651}	Injector, Contrast	CI1004C027	000001988	CATH LAB	LiebelFlar	Angiomat Illum	00054947	00062450	12/14/2005
15604 {0651}	Injector, Contrast	CI1004C026	000001988	CATH LAB	LiebelFlar	Angiomat Illum	00054947	00062450	12/14/2005
15605 {0651}	Injector, Contrast	CI1004C028	000001988	CATH LAB	LiebelFlar	Angiomat Illum	00054947	00062450	12/14/2005
16042 {0651}	Injector, Contrast	CI0405B574	000001988	CATSCAN	Mallinckrt	Optivantage DH	00054947	00062450	03/08/2007
20774 {0651}	Injector, Contrast	CI0506B549	000001988	CATSCAN	Mallinckrt	Optivantage DH	00054947	00062450	06/07/2012

R15950 {0651}	Injector, Contrast	CII105B518	000001988	CATSCAN	Mallinckrt	Optivantage DH	00054947	00062450	12/08/2006
11844 {0651}	Injector, Contrast	91711	000001988	SPECIAL PROCED	Medrad	Mark 5 Provis	00054947	00062450	10/10/2001
15280 {0651}	Injector, Contrast	100269	000001988	SPECIAL PROCED	Medrad	Mark 5 Provis	00054947	00062450	02/23/2006
13885 {0651}	Injector, Contrast	33545	000001988	MRI	Medrad	Spectris	00054947	00062450	04/04/2004
24262 {0651}	Injector, Contrast	301422642629	000001988	RADIOLOGY	Medrad	Stellant CT	00054947	02306	09/26/2013

17. Would there be a value associated with integrating injectors so that Patient ID contrast type, lot, achieved values, dose were automatically translated to the EHR platform residing on the HIS system(this would take the step of translation from RIS PACS out)?

A: Yes

18. Would the MRI team be interested in both prefilled contrast as well as prefilled saline?

A: Yes we would be interested

19. Is there injector to control room communication issues with your current vendor?

A: Cath and Specials.....all injectors are in control room except the standby mobile injector in Cath Lab

20. Is there current need in specials and cath to integrate injector and scanner?

A: They are already

21. While you are investing in new technology for contrast, would you be willing to include radiation dose tracking and reporting software?

A: Yes

Changes

6. TENTATIVE DATES AND SCHEDULE

Remove

RFP Published in Las Vegas Review-Journal	February 3, 2013
Final Date to Submit Questions	February 11, 2013
Last Day for Addendums	February 15, 2013
RFP Responses Due (2:00 pm)	February 26, 2013
RFP Evaluations	February / March 2013
Finalists Selection	February / March 2013
Finalists Oral Presentations (if required)	March / April 2013
Final Selection & Contract Negotiations	March / May 2013
Award & Approval of the Final Contract	May / June 2013

Replace with

RFP Published in Las Vegas Review-Journal	February 3, 2013
Final Date to Submit Questions	February 11, 2013
Last Day for Addendums	February 15, 2013
RFP Responses Due (2:00:00 pm)	March 5, 2013
RFP Evaluations	March 2013
Finalists Selection	March / April 2013
Finalists Oral Presentations (if required)	March / April 2013
Final Selection & Contract Negotiations	March / May 2013
Award & Approval of the Final Contract	May / June 2013

Issue by

Should you have any questions, please contact me at (702) 207-8846 or via email at robert.maher@umcsn.com.

Issued by:

Rob Maher
Sr. Contract Management Analyst
UMC

Acknowledgement

*****All Proposals submitted shall include a signed copy of this addendum acknowledging receipt and understanding. Addendums shall not count towards the page limitation.***

Signature: _____

Title: _____

Company Name: _____

Date Received: _____