

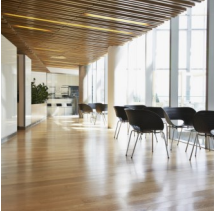
RBDAC/BDAC NEWS

A quarterly newsletter brought to you by the Regional/Business Development Advisory Council

VOL. 1, ISSUE 1

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Top stories in this newsletter



Message from Chair



BOWD Classes



Upcoming Events



Contract Opportunities

Message from the Chairs of RBDAC and BDAC



Chairs of the Regional Business Development Advisory Council and the Business Development Advisory Council would like to welcome you to the inaugural joint RBDAC/BDAC newsletter.

See below to read a very special welcome from the RBDAC Chair **Yolanda "Yoli" Jones** (see page 2) and the BDAC Chair **Jane Lee** (see page 3)...

Business Opportunity Workforce Development (BOWD) classes



Small business owners who sign up for the BOWD program receive professional guidance and support as they build capacity to compete for government contracts through a combination of classroom sessions, mentoring, coaching and County relationship-building activities. Participating companies also gain access to skilled and unskilled labor required to help them complete new work.

Small business owners who wish to apply for enrollment in the BOWD program can contact Akers & Associates, Inc. at (702) 724-1500 or email info@akersinc.com.

Upcoming Events-Committed to Our Business Community



September 10th 2015 is Committed to Our Business Community event at the Las Vegas Convention Center, South Hall, 3150 Paradise Road

This is the event where you can find local business-building opportunity and resources. Exhibitors include: public agencies, large corporations, hospitality industry members, and business resource groups.

Attendees are invited to meet local suppliers, procurement professionals, and business resource organizations.

Email: ctobc@lvca.com for more information

*Committed to our Business Community is brought to you by the Regional Business Development Advisory Council.

You can also view current events at: https://www.google.com/calendar/embed?src=bdacclarkcounty%40gmail.com&ctz=America/Los_Angeles

Current Contract Opportunities



For a list of current Clark County Purchasing and Contract Opportunities go to <http://www.clarkcountynv.gov/depts/finance/purchasing/Pages/listings.aspx>

Clark County Government Center
500 S. Grand Central Parkway
Las Vegas, NV 89106
(702) 455-2897



Next edition: Meet the members of RBDAC and BDAC

Message from the Chair of RBDAC-Yolanda C. Jones

Welcome to the new RBDAC/BDAC joint newsletter (Regional Business Development Advisory Council/Business Development Advisory Council)! Both Councils includes members from government entities as well as private businesses and non-profit organizations representing Southern Nevada. We have joined together in this venture with the goal of bringing businesses to a one-stop source of information that can be utilized to grow your business and become more successful.

RBDAC/BDAC is committed to local businesses and supports educational forums and networking opportunities that help promote and sustain our community. This newsletter will be a great resource for businesses to locate bid opportunities, educational forums, and networking functions that make sense for your business. In addition, the names of the RBDAC/BDAC representatives will be made available in the newsletter so that any business with questions or concerns can contact the members.

The Annual Committed to Our Business Community forum was created and is being funded by the RBDAC members and sponsorships. This is a great opportunity for small businesses to make business connections and exchange ideas. The exhibitors will be over 100 large companies, government agencies and business resource partners. Don't forget to SAVE THE DATE, September 10, 2015 at the Las Vegas Convention Center! More details are available in the newsletter.

We welcome your feedback and look forward to suggestions that will help us grow and improve our content.

Best regards,

Yolanda C. Jones, C.P.M., CPPO

Manager, Purchasing and Contracts, City of Las Vegas

RBDAC Chair

To learn more about the Regional Business Development Advisory Council (RBAC) please go to: <http://www.clarkcountynv.gov/depts/finance/purchasing/Pages/RegionalBusinessDevelopmentAdvisoryCouncil.aspx>

Message from the Chair of BDAC-Jane Lee

Greetings and welcome to our inaugural newsletter. This publication is the collaborative effort between RBDAC (Regional Business Development Advisory Council) and BDAC (Business Development Advisory Council), designed to serve as a resource to the many workshops, events and organizations seeking to do business with small, minority, woman, veteran, disabled and disadvantaged businesses. Unsure who comprises RBDAC or BDAC? Unaware of our function? Want to learn more? Read on, explore the various links and be sure to check back often.

As the chair of BDAC, it is my pleasure to introduce my Vice chair, Charles Ware, along with the members of the Council who serve to advocate and represent your needs. Whether you see us at events or reach out to us directly, we want to hear from you. We want to know the best way to serve your needs and welcome all feedback.

The members of the 2015-2016 Business Development Advisory Council:

Amy Shaw

Vershaun Ragland

Serina Choi

Leonard Hamilton

Marcus Offutt

Jill Klies

Miranda Richardson

Charles Ware

Jane Lee

Many of the members listed above are small business owners too. As such, we understand the importance of connecting with the right opportunity and aligning yourself with resources able to grow with you.

If you are interested in doing business with Clark County, take the time to participate in the Business Opportunity Workforce Development (BOWD) program. This twelve week series of classes will prepare you for doing business by explaining contracting, how to respond to bids, requirements needed (such as insurance and bonding), improving your sales skills, and much more. There is no cost to participate other than your time and effort.

On September 10th, 2015 the third annual Committed to Our Business Community event will take place at the Las Vegas Convention Center. This is the ideal one stop shop for small business. There will be resource partners from the federal, state and local levels in addition to prime contractors and corporations who actively seek to do business with small, minority, veteran, disabled and disadvantaged businesses. Throughout the year, there will be workshops offered by various chambers and other resource organizations to help you maximize and leverage exposure.

As you can see, small business opportunities abound. Make the most of your time and effort by utilizing our newsletter and meeting Council members for both BDAC and RBDAC. Go to the workshops and participate in the many no to low cost events designed to assist and connect.

We wish you the best year yet for your business and look forward to meeting you.

Jane Lee, Chair

To learn more about the Business Development Advisory Council (BDAC) please go to: <http://www.clarkcountynv.gov/depts/finance/purchasing/Pages/BusinessDevelopmentAdvisoryCouncil.aspx>

State of Nevada

Department of Business and Industry

Commission on Minority Affairs

Pursuant to NRS 232.850 – 232.866, the Nevada Commission on Minority Affairs consists of nine members appointed by the Legislative Commission. They serve as the central advisory body coordinating discussion and study of issues affecting minority Nevadans.

The Commission shall study, collect and disseminate information, and collaborate with other entities, Commissions and organizations in understanding the impact on minorities in developing a strategic plan to address needs and improvements in matters including but not limited to housing, education, healthcare, political empowerment, civil rights, economic and workforce development within the state of Nevada.

The Commission shall advise the Governor on matters relating to minorities and of concern to minorities. It shall also recommend proposed legislation to the Governor.

Meetings for the Commission on Minority Affairs are open to the public. Commissioners serving in 2015: Anna Siefert (Chair), Amar Chada, Radha Chanderraj,

Annual Business Outreach and Workshop Event

On Tuesday, June 2, 2015 from 9am to 1:30pm The City of Las Vegas will hold its annual Business Outreach and Workshop event. This workshop will be held at the Historic Fifth Street School located at 401 South Fourth Street. Check-in and networking begins at 8am, and our Mayor, Carolyn G. Goodman, will be speaking at 9am.

We are calling on all of your supplier members to attend to get to know how and why the City of Las Vegas does business, to find out what types of products and services the City buys, and to introduce the suppliers to the department staff who request quotes and make purchasing decisions. This year we are inviting companies that want to do business in the City of Las Vegas, and learn about incentives to relocate their business to the City.

This year, we are holding our Table Topics from 9:30am – 1:30pm and our Meet the City Department meetings from 10:30am – 1:30pm.

Table Topics are mini-seminars on a variety of different subjects. The attendees will be able to customize their experience by attending the table topics that best fit their needs. These topics have been selected using the feedback collected from suppliers by the CLV staff.

The **Meet the City** sessions give the suppliers the opportunity to meet the decision makers in the City's departments as well as the procurement staff. The suppliers will be provided with a list of departments and the types of products and services that they buy so that they can visit the correct department tables. Other local entities will also have their representatives available to meet during this time.

We are counting on you to help make this a successful event! Please forward the flyer and the registration link to all of your business members along with a message encouraging them to attend. It is imperative that these companies know about this event – please help them get the information they need to build a business relationship with the City.

Registration is fast and easy – click here – <http://lasvegasnevada.gov/information/31671.htm>

If you have any questions, please call Edward O'Neal or Niki Gomoluh at 229-6231; our e-mail addresses are: edoneal@lasvegasnevada.gov or ngomoluh@lasvegasnevada.gov

Thank you!