

Special Note: The following is a summary of the Minutes taken from the Business Development Advisory Council meeting held on February 9, 2011, and does not necessarily provide a detailed verbatim transcription of the Minutes.

MINUTES

**BUSINESS DEVELOPMENT ADVISORY COUNCIL
WEDNESDAY, FEBRUARY 9, 2011
9:00 A.M.**

**CLARK COUNTY GOVERNMENT CENTER
500 S. GRAND CENTRAL PKWY.
4TH FLOOR, GOLD ROOM
LAS VEGAS, NEVADA 89155**

Members Present:

Dianne Fontes, Chair, Nevada Minority Supplier Development Council
Carlos Gomez, Vice Chair, Latin Chamber of Commerce
Duy Nguyen, Asian Chamber of Commerce
Leonard Hamilton, Black Business Council (Alternate)
Maria White, N.A.W.B.O (Alternate)
Jackie Ingram, Urban Chamber of Commerce

Members Absent:

Bill Wilson, Las Vegas Chamber of Commerce

Guests:

Faviale, Akers and Associates, Inc
Jane Lee, Jadon Foods
SundayLee Cabrera, CC Dept. of Aviation
Mark Wood, CC District Attorney's Office
Yolanda Jones, CC Purchasing and Contracts

I. CALL TO ORDER

Dianne Fontes, BDAC Chair, called the meeting to order at 9:12 a.m. on Wednesday, February 9, 2011.

II. OPENING CEREMONIES

Silent invocation was conducted followed by the Pledge of Allegiance.

III. CERTIFICATION OF COMPLIANCE WITH THE NEVADA OPEN MEETING LAW

It was announced that the meeting was being held in compliance with the Nevada Open Meeting Law. The meeting was properly posted at the appropriate locations as listed at the bottom of the agenda.

IV. NEW BUSINESS:

A. APPROVAL OF THE OCTOBER 13, 2010 MINUTES

The minutes were unanimously approved.

B. ATTENDANCE

Dianne Fontes, BDAC Chair, stated that the importance for the Council to attend the BDAC meeting in order to have a quorum. She spoke about the changes that have been made in each of the Council member's organizations and requested the Council to submit their recommendation of alternates to be approved by the Board of Commissioners.

Duy Nguyen, Asian Chamber, said there have been changes in the organization he represents and will be submitting a name for his alternate.

Carlos Gomez stated that **Paul Quiroz** will continue to be the alternate for the Latin Chambers of Commerce.

Dianne pointed out that the alternate should be someone with some kind of authority in the organization the Council represents.

V. OLD BUSINESS:

A. CC Purchasing Stats

Dianne Fontes stated that at the last BDAC meeting the purchasing stats were not available due to a computer glitch in the County's system, which made it impossible to report to the County Board of Commissioners. She asked **Sandra Mendoza-Avila** give the Council an update of the status of the statistics.

Sandra Mendoza-Avila, Clark County Purchasing, reported that the staff has been calling the business and have noticed that some are out of business. **Dianne** asked if the Council could support the staff to speed to process. **Sandra** stated that there were a few hundred businesses that the purchasing staff needed to call.

Carlos Gomez said the Council needed to report to the Clark County Board of Commissioner and have legislation.

Dianne Fontes requested for a special BDAC meeting on March 3, 2011, to discuss the purchasing stats. She also requested that once the stats are reviewed, that a meeting be scheduled to present the report to the Commissioners.

B. Discussion on the report to the Board of County Commissioners and take action as appropriate.

The report to the Board of County Commissioners was tabled until after the BDAC special meeting scheduled on March 3, 2011, once the statistics were reviewed.

VI. PUBLIC COMMENTS:

Dianne asked the members to introduce themselves with their public comments.

Leonard Hamilton, asked about the reports that the Council used to receive from the other entities. **Carlos** stated the importance of the reports is to perceive DBE participation and set goals. **Sandra** was going to let the Council know why the entities stopped reporting to the Council.

Dianne Fontes announced that NVMSDC is hosting the Minority Small Business Forum on Wednesday, March 2, 2011. She mentioned it was an opportunity for suppliers to network with the different government agencies participating.

Carlos Gomez commented regarding the push in the Legislature to give preference to local companies in Nevada. He suggested the Council supports and testifies in favor of the legislature bill.

Leonard requested a copy of the Department of Aviation disparity study. **SundayLee Cabrera** said she will be emailing the Council the study.

Dianne acknowledged Akers and Associates, Inc. She also encouraged the Committee to participate in the Clark County Business Education Program and mentor the participants to help monitor their success.

Jane Lee, Jadon Foods, gave her perspective regarding the Clark County Business Development Education Program. As a student, she was introduced to different contacts and it is the student's responsibility to take advantage of the opportunities that are available for business owners. Jane said that mentorship was important and beneficial. She was introduced to the BDAC as well learning about doing business with Clark County.

VII. NEXT MEETING DATE: Wednesday, April 13, 2011, 9:00 a.m., Clark County Government Center, 500 S. Grand Central Pkwy, 4th floor, Gold Room, Las Vegas, NV 89155.

VIII. ADJOURNMENT: Meeting was adjourned.