

Special Note: The following is a summary of the Minutes taken from the Regional Business Development Advisory Council meeting held on January 19, 2011, and does not necessarily provide a detailed verbatim transcription of the Minutes.

## MINUTES

**REGIONAL BUSINESS DEVELOPMENT ADVISORY COUNCIL  
WEDNESDAY, January 19, 2011, 9:00 A.M.  
Clark County Government Center  
500 S. Grand Central Parkway, 4th Floor, Gold Room  
Las Vegas, NV 89155**

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### Members Present:

Yolanda Jones, Clark County Purchasing– Represented the Chair  
Bramby Tollen, Clark County School District  
Edward O'Neal, City of Las Vegas  
Frederick James, LV-Clark County Library District  
Horacio Lopez, Hispanic Business Round Table  
Jeanine Pitts-Dilworth, Clark County Regional Flood Control  
Jesse Waite, Southern Nevada Health District  
Kenyatta Lewis, MGM Resorts International  
Linda Poling, City of Henderson  
Lydia Bilynsky, RTC  
Mark Cahill, C.S.N.  
Mark Wood, Clark County District Attorney's Office  
Napoleon McCallum, Venetian Hotel & Casino  
Penny Marchell, Las Vegas Convention and Visitors Authority  
Rudy Malfabon, Nevada Department of Transportation (Represented by Norma Norman, NDOT)  
Sharrie Mayden, UNLV  
Shelia Thompson, City of North Las Vegas

### Members Absent:

Larry Vierra, Nevada Small Business Center – Chair  
Kathy Rainey, City of Las Vegas – Vice Chair  
Chad Skidmore, UMC  
Debra Nelson, Urban Chamber of Commerce  
Dianne Fontes, NVMSDC  
Duy Nguyen, Asian Chamber of Commerce  
Gail Karafa, Clark County Water Reclamation District  
Hermann Friedman, NV Energy  
Joice Bass, N.A.W.B.O.  
Mary Huff, Las Vegas Valley Water District  
Robert Brewer, Southwest Gas Corporation  
Teresa Collins, Southern Nevada Water Authority  
Veronica Meter, Las Vegas Chamber of Commerce  
Viveca Rehman, Henderson District Library

### Guests:

Leonard Hamilton, Nevada Minority Business Enterprise

**I. Call to order**

**Yolanda Jones**, Clark County Purchasing volunteered to chair the RBDAC meeting and called the meeting to order.

**II. Opening Ceremonies**

Silent Invocation was conducted followed by the Pledge of Allegiance.

**III. Certification of Compliance with the Nevada Open Meeting Law**

It was announced that the meeting was being held in compliance with the Nevada Open Meeting Law. The meeting was appropriately posted at the appropriate locations as listed at the bottom of the agenda.

**IV. New Business**

**A. Approval of June 9, 2010, minutes of meeting**

The minutes were unanimously approved.

**B. RBDAC Annual Report to the Nevada State Legislature**

**Yolanda Jones** said that there was no report on the stats for the LCB. She mentioned that only one member submitted the stats for her entity, however, **Yolanda** stated that emails were going to be sent out to the Council with the spreadsheet template for each entity to submit their stats.

**C. RBDAC Subcommittee Reports**

**a. Horacio Lopez and Yolanda Jones– Legislative Update**

**Horacio** mentioned the possibility of the restructuring of RBDAC incorporated into Minority Affairs Commission and the procurement outreach programs to be more productive.

**Yolanda** asked **Horacio** if the LCB is working on the restructuring of RBDAC. **Horacio** stated that it was the DBE and MBE coalition. **Yolanda** asked about the possibility for the coalition to speak to the Council. He said he would find out.

**b. Appoint Additional Members to the Legislative Committee**

**Yolanda Jones** stated **Horacio** and she have taken turns in looking at the Legislative bills that are dealing with the local preferences for small businesses. She thinks that it would be beneficial that as many members can serve in the legislative committee to be able to testify to increase business for local firms.

**Sheila Thompson** asked about the intent of the meeting and bills. **Yolanda** said the intent is to look at the bills and make recommendations. She said they also talked about doing research on what other states are doing to make recommendations.

**Sheila Thompson, Bramby Tollen, and Jesse Waite** were appointed additional members to the Legislative Committee along with **Horacio Lopez** and **Yolanda Jones**.

**c. Horacio Lopez and Yolanda Jones– Approval of Parameters, measurements, and goals for LCB Report**

There was no report for the approval of parameters, measurements, and goal for the LCB report.

**V. Public Comments**

**Yolanda Jones** asked for the introduction of the Council members.

**Norma Norman** said the Nevada Department of Transportation (NDOT) is now race conscious in Nevada and their goal had been 6 percent and now they have 10 percent coalition. She said they have 7 goals in contracts which are increasing NDOT numbers. **Yolanda** asked if NDOT projects were federally funded. **Norma** mentioned that their projects are federally funded placed goals. She mentioned that baseline goals on the projects are essential to get good representation and they will continue with the effort. NDOT will be working on another disparity study.

**Ed O'Neal** said regarding the disparity study if the Council has approached different entities to share the information since they all use the same disparity study.

**Yolanda** believes the previous disparity study was done in 1998, and that it was a joint effort with all the cities and counties in southern Nevada and thru BDAC, the subgroup. She thinks it's a good idea and she would look at the previous disparity study and send to the Council to see if there is funding.

**Penny Marchell** thinks that if the Council does a disparity study that it would be towards local minority.

**Yolanda** suggested the Council to review the report that was presented to the legislature, since most of the awarded POs and Contracts went to Nevada businesses. She recommended the members to be prepared with their stats to see why certain awards went out of state because some of the services or products were not available in Nevada.

**Linda Poling**, City of Henderson, stated that the City presented to the City Council their non-discretionary awards and they were in 90 percent with their NRS 332 purchases and their local subs from the construction using the 1 percent and 5 percent goals. **Yolanda** asked **Linda** if she could send the members a copy of the City of Henderson disparity study.

**Horacio** mentioned that money needs to circulate in the state of Nevada. He said the SBA indicated 90 percent in federal contracts are going to out of state companies so there is money circulating in Florida, New York, and California but not in Nevada.

**Ed O'Neal** stated they are providing 90 percent but some months may be lower than others, so it could be that 75 percent of the bids are local so the numbers are circulating. He also mentioned he likes the fact that now they can ask the local bidder to take 5 percent so a large number of awards are going to local businesses.

**Yolanda** said that Clark County has been updating their database and have found that a few businesses are no longer in business. She also mentioned that the suppliers are willing to negotiate to keep the contracts and thinks the Council should do everything possible with the local firms to negotiate with them to make sure they are keeping the contracts.

VI. **Adjournment:** The meeting was adjourned.

VII. **Next meeting date:** Thursday, March 24, 2011, 8:00 a.m., 1<sup>st</sup> Floor, Pueblo Room, Clark County Government Center, 500 S. Grand Central Pkwy, Las Vegas, NV 89155

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With twenty-four (24) hours advance request, a sign language interpreter may be available by phoning 455-2426 or TDD 385-7486.

**AFFIDAVIT OF POSTING**

Notice/Agenda of the above-noted meeting has been posted per Nevada Open Meeting Law requirements at the following locations:

1. Clark County Government Center, 500 S. Grand Central Pkwy., Las Vegas, NV 89155
2. Clark County District Court Administration, 200 S. 3<sup>rd</sup> Street, Las Vegas, NV 89155
3. Regional Transportation Commission, 600 S. Grand Central Pkwy., Las Vegas, NV 89106
4. Clark County Aviation McCarran International Airport, 5757 Wayne Newton Blvd., Las Vegas, NV 89119