



## Finance: Purchasing & Contracts

### 2012 Executive Summary

MEASURES	DECEMBER		ANNUAL					
	2011	2012	2008	2009	2010	2011	2012	2011-2012 % Δ
<b>Discretionary Awards Total</b>	\$362,980	\$1,486,078	\$19,639,475	\$12,292,082	\$12,650,978	\$11,030,214	\$13,933,205	26.3%
Large Out-of-State	\$147,633	\$1,182,683	\$4,741,837	\$964,836	\$3,374,070	\$3,425,004	\$5,027,112	46.8%
Nevada Business	\$101,330	\$149,187	\$7,644,178	\$5,359,764	\$4,042,343	\$3,649,687	\$4,746,354	30.0%
Nevada Under Utilized Business	\$114,017	\$154,207	\$7,253,460	\$5,967,482	\$5,234,565	\$3,955,523	\$4,159,738	5.2%
% Awarded to Minority Owned Business	34.5%	10.5%	12.7%	13.3%	13.5%	14.9%	19.1%	4.1%
% Awarded to Women Owned Business	18.8%	29.4%	20.6%	22.1%	26.0%	19.0%	23.6%	4.5%
% Awarded to Physically Challenged Business	0.0%	0.1%	0.5%	0.0%	0.1%	0.1%	0.7%	0.7%
% Awarded to Nevada Small Business	46.7%	60.0%	65.9%	64.5%	60.3%	65.8%	56.5%	-9.3%
% Awarded to Disabled Business	0.0%	0.0%	0.2%	0.2%	0.2%	0.2%	0.0%	-0.2%
% Awarded to Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
% Awarded to Disabled Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
<b>Non-Discretionary Awards Total</b>	\$20,208,786	\$6,077,221	\$547,893,756	\$326,339,411	\$315,707,573	\$499,220,879	\$270,928,550	-45.7%
Large Out-of-State	\$15,523,816	\$2,589,430	\$118,058,510	\$110,860,399	\$92,760,969	\$106,256,499	\$117,876,738	10.9%
Nevada Business	\$4,186,275	\$1,865,342	\$286,064,751	\$156,392,545	\$182,334,143	\$340,276,468	\$121,611,761	-64.3%
Nevada Under Utilized Business	\$498,694	\$1,622,449	\$143,770,495	\$59,086,467	\$40,612,461	\$52,687,912	\$31,440,051	-40.3%
% Awarded to Minority Owned Business	16.9%	0.3%	16.7%	42.3%	22.2%	17.8%	23.1%	5.3%
% Awarded to Women Owned Business	74.6%	10.5%	38.2%	11.6%	21.5%	18.5%	25.1%	6.5%
% Awarded to Physically Challenged Business	0.0%	0.0%	0.7%	1.5%	1.5%	1.1%	1.8%	0.7%
% Awarded to Nevada Small Business	8.5%	89.3%	44.4%	44.6%	54.8%	62.5%	49.8%	-12.7%
% Awarded to Disabled Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
% Awarded to Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%
% Awarded to Disabled Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.1%
<b>Total Discretionary/Non-Discretionary Awards</b>	\$20,571,766	\$7,563,299	\$567,533,231	\$338,631,493	\$328,358,551	\$510,251,093	\$284,861,754	-44.2%

#### NOTES & HIGHLIGHTS

##### OUT OF STATE BUSINESSES

**LBE** (LARGE BUSINESS ENTERPRISE): Out of Nevada State businesses.

##### IN STATE BUSINESSES

**NBE** (NEVADA BUSINESS ENTERPRISE): A Nevada business owned/controlled by individuals that are not designated as socially or economically disadvantaged.

**MBE** (MINORITY-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more minority persons of Black American, Hispanic American, Asian-Pacific American or Native American ethnicity.

**DBE** (DISABLED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.

**PBE** (PHYSICALLY-CHALLENGED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.

**SBE** (SMALL BUSINESS ENTERPRISE): A Nevada business which is not owned/controlled by individuals designated as minority, women, or physically-challenged, and gross annual sales does not exceed \$2,000,000.

**WBE** (WOMEN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more women.

**VET** (VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a veteran. Veteran & Disabled Veteran category added in 2012.

**DVET** (DISABLED VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a disabled veteran. Veteran & Disabled Veteran category added in 2012.

**DISCRETIONARY DOLLARS:** Represents all Purchase Orders issued for the defined time period that did not require a formal BID or Request For Proposal (RFP) in accordance with the Nevada Revised Statutes.

**NON-DISCRETIONARY DOLLARS:** Represents all Purchase Orders Issued for the defined time period that did require a Formal BID or RFP, or is considered a Competitive Bidding Exception (CBE) in accordance with the Nevada Revised Statutes.