



Finance: Purchasing & Contracts
2013 Executive Summary

	Month		Annual					
	Jan 2012	Jan 2013	2009	2010	2011	2012	Projected 2013	2012-2013 % Δ
Discretionary Awards Total	\$362,980	\$573,846	\$12,292,082	\$12,650,978	\$11,030,214	\$13,933,205	\$6,886,157	-50.6%
Large Out-of-State	\$147,633	\$164,705	\$964,836	\$3,374,070	\$3,425,004	\$5,027,112	\$1,976,457	-60.7%
Nevada Business	\$101,330	\$234,685	\$5,359,764	\$4,042,343	\$3,649,687	\$4,746,354	\$2,816,225	-40.7%
Nevada Under Utilized Business	\$114,017	\$174,456	\$5,967,482	\$5,234,565	\$3,955,523	\$4,159,738	\$2,093,475	-49.7%
% Awarded to Minority Owned Business	34.5%	7.5%	13.3%	13.5%	14.9%	19.1%	7.5%	-11.6%
% Awarded to Women Owned Business	18.8%	33.5%	22.1%	26.0%	19.0%	23.6%	33.5%	10.0%
% Awarded to Physically Challenged Business	0.0%	0.0%	0.0%	0.1%	0.1%	0.7%	0.0%	-0.7%
% Awarded to Nevada Small Business	46.7%	59.0%	64.5%	60.3%	65.8%	56.5%	59.0%	2.5%
% Awarded to Disabled Business	0.0%	0.0%	0.2%	0.2%	0.2%	0.0%	0.0%	0.0%
% Awarded to Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-0.1%
% Awarded to Disabled Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Non-Discretionary Awards Total	\$20,208,786	\$10,308,899	\$326,339,411	\$315,707,573	\$499,220,879	\$270,928,550	\$123,706,783	-54.3%
Large Out-of-State	\$15,523,816	\$2,672,923	\$110,860,399	\$92,760,969	\$106,256,499	\$117,876,738	\$32,075,081	-72.8%
Nevada Business	\$4,186,275	\$5,790,290	\$156,392,545	\$182,334,143	\$340,276,468	\$121,611,761	\$69,483,486	-42.9%
Nevada Under Utilized Business	\$498,694	\$1,845,685	\$59,086,467	\$40,612,461	\$52,687,912	\$31,440,051	\$22,148,216	-29.6%
% Awarded to Minority Owned Business	16.9%	0.5%	42.3%	22.2%	17.8%	23.1%	0.5%	-22.5%
% Awarded to Women Owned Business	74.6%	76.1%	11.6%	21.5%	18.5%	25.1%	76.1%	51.1%
% Awarded to Physically Challenged Business	0.0%	0.0%	1.5%	1.5%	1.1%	1.8%	0.0%	-1.8%
% Awarded to Nevada Small Business	8.5%	21.5%	44.6%	54.8%	62.5%	49.8%	21.5%	-28.2%
% Awarded to Disabled Business	0.0%	1.8%	0.0%	0.0%	0.0%	0.0%	1.8%	1.8%
% Awarded to Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-0.1%
% Awarded to Disabled Veteran Owned Business	0.0%	0.0%	0.0%	0.0%	0.1%	0.2%	0.0%	-0.2%
Total Discretionary/Non-Discretionary Awards	\$20,571,766	\$10,882,745	\$338,631,493	\$328,358,551	\$510,251,093	\$284,861,754	\$130,592,940	-54.2%

Notes & Highlights

OUT OF STATE BUSINESSES
LBE (LARGE BUSINESS ENTERPRISE): Out of Nevada State businesses.

IN STATE BUSINESSES (NEVADA UNDER UTILIZED BUSINESS)
NBE (NEVADA BUSINESS ENTERPRISE): A Nevada business owned/controlled by individuals that are not designated as socially or economically disadvantaged.
MBE (MINORITY-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more minority persons of Black American, Hispanic American, Asian-Pacific American or Native American ethnicity.

DBE (DISABLED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.
PBE (PHYSICALLY-CHALLENGED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.
SBE (SMALL BUSINESS ENTERPRISE): A Nevada business which is not owned/controlled by individuals designated as minority, women, or physically-challenged, and gross annual sales does not exceed \$2,000,000.
WBE (WOMEN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more women.
VET (VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a veteran. Veteran & Disabled Veteran category added in 2012.
DVET (DISABLED VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a disabled veteran. Veteran & Disabled Veteran category added in 2012.

DISCRETIONARY DOLLARS: Represents all Purchase Orders issued for the defined time period that did not require a formal BID or Request For Proposal (RFP) in accordance with the Nevada Revised Statutes.

NON-DISCRETIONARY DOLLARS: Represents all Purchase Orders Issued for the defined time period that did require a Formal BID or RFP, or is considered a Competitive Bidding Exception (CBE) in accordance with the Nevada Revised Statutes.