



Finance: Purchasing & Contracts
2013 Executive Summary

	Month		Annual					
	July 2012	July 2013	2009	2010	2011	2012	Projected 2013	2012-2013 % Δ
Discretionary Awards Total	\$2,708,741	\$2,309,886	\$12,292,082	\$12,650,978	\$11,030,214	\$13,933,205	\$10,372,426	-25.6%
Large Out-of-State	\$608,692	\$624,655	\$964,836	\$3,374,070	\$3,425,004	\$5,027,112	\$2,912,663	-42.1%
Nevada Business	\$735,338	\$788,535	\$5,359,764	\$4,042,343	\$3,649,687	\$4,746,354	\$3,883,422	-18.2%
Nevada Under Utilized Business	\$1,364,711	\$896,696	\$5,967,482	\$5,234,565	\$3,955,523	\$4,159,738	\$3,576,341	-14.0%
% Awarded to Minority Owned Business	29.5%	19.9%	13.3%	13.5%	14.9%	19.1%	19.4%	0.3%
% Awarded to Women Owned Business	24.2%	25.5%	22.1%	26.0%	19.0%	23.6%	27.5%	4.0%
% Awarded to Physically Challenged Business	0.1%	1.0%	0.0%	0.1%	0.1%	0.7%	0.4%	-0.3%
% Awarded to Nevada Small Business	46.1%	51.3%	64.5%	60.3%	65.8%	56.5%	51.7%	-4.8%
% Awarded to Disabled Business	0.0%	0.0%	0.2%	0.2%	0.2%	0.0%	0.0%	0.0%
% Awarded to Veteran Owned Business	0.1%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	-0.1%
% Awarded to Disabled Veteran Owned Business	0.0%	2.2%	0.0%	0.0%	0.0%	0.0%	1.0%	0.9%
Non-Discretionary Awards Total	\$97,252,868	\$95,447,089	\$326,339,411	\$315,707,573	\$499,220,879	\$270,928,550	\$274,712,634	1.4%
Large Out-of-State	\$62,268,555	\$61,958,205	\$110,860,399	\$92,760,969	\$106,256,499	\$117,876,738	\$131,664,561	11.7%
Nevada Business	\$26,049,193	\$25,801,790	\$156,392,545	\$182,334,143	\$340,276,468	\$121,611,761	\$82,278,589	-32.3%
Nevada Under Utilized Business	\$8,935,119	\$7,687,094	\$59,086,467	\$40,612,461	\$52,687,912	\$31,440,051	\$60,769,483	93.3%
% Awarded to Minority Owned Business	15.5%	21.7%	42.3%	22.2%	17.8%	23.1%	20.3%	-2.7%
% Awarded to Women Owned Business	39.8%	26.0%	11.6%	21.5%	18.5%	25.1%	16.4%	-8.6%
% Awarded to Physically Challenged Business	6.2%	6.2%	1.5%	1.5%	1.1%	1.8%	1.6%	-0.3%
% Awarded to Nevada Small Business	37.9%	30.0%	44.6%	54.8%	62.5%	49.8%	60.8%	11.0%
% Awarded to Disabled Business	0.0%	0.7%	0.0%	0.0%	0.0%	0.0%	0.3%	0.3%
% Awarded to Veteran Owned Business	0.0%	1.2%	0.0%	0.0%	0.0%	0.1%	0.5%	0.4%
% Awarded to Disabled Veteran Owned Business	0.6%	0.3%	0.0%	0.0%	0.1%	0.2%	0.1%	-0.1%
Total Discretionary/Non-Discretionary Awards	\$99,961,609	\$97,756,975	\$338,631,493	\$328,358,551	\$510,251,093	\$284,861,754	\$285,085,060	0.1%

Notes & Highlights

OUT OF STATE BUSINESSES

LBE (LARGE BUSINESS ENTERPRISE): Out of Nevada State businesses.

IN STATE BUSINESSES (NEVADA UNDER UTILIZED BUSINESS)

NBE (NEVADA BUSINESS ENTERPRISE): A Nevada business owned/controlled by individuals that are not designated as socially or economically disadvantaged.

MBE (MINORITY-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more minority persons of Black American, Hispanic American, Asian-Pacific American or Native American ethnicity.

DBE (DISABLED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.

PBE (PHYSICALLY-CHALLENGED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more disabled individuals pursuant to the Federal Americans with Disabilities Act.

SBE (SMALL BUSINESS ENTERPRISE): A Nevada business which is not owned/controlled by individuals designated as minority, women, or physically-challenged, and gross annual sales does not exceed \$2,000,000.

WBE (WOMEN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by one or more women.

VET (VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a veteran. Veteran & Disabled Veteran category added in 2012.

DVET (DISABLED VETERAN-OWNED BUSINESS ENTERPRISE): A Nevada business at least 51% owned/controlled by a disabled veteran. Veteran & Disabled Veteran category added in 2012.

DISCRETIONARY DOLLARS: Represents all Purchase Orders issued for the defined time period that did not require a formal BID or Request For Proposal (RFP) in accordance with the Nevada Revised Statutes.

NON-DISCRETIONARY DOLLARS: Represents all Purchase Orders Issued for the defined time period that did require a Formal BID or RFP, or is considered a Competitive Bidding Exception (CBE) in accordance with the Nevada Revised Statutes.