

Special Note: The following are minutes that summarize the Regional Business Development Advisory Council meeting held on February 15, 2018, and not a transcript of the meeting.

MINUTES

REGIONAL BUSINESS DEVELOPMENT ADVISORY COUNCIL

February 15, 2018 8:30 A.M.

Clark County, Las Vegas

500 S. Grand Central Parkway, 1st Floor, Pueblo Conference Room

Las Vegas, NV 89155

Members Present:

Clark County, Adleen Stidhum - Chair

Las Vegas Convention and Visitors Authority, Penny Marchell – Vice Chair

City of Las Vegas

Clark County Regional Flood Control District

Clark County Water Reclamation District

Clark County School District

College of Southern Nevada

Las Vegas-Clark County Library District

Las Vegas Valley Water District

Southern Nevada Health District

Southern Nevada Regional Housing Authority

Southern Nevada Water Authority

University Medical Center of Southern Nevada

University of Nevada Las Vegas

Nevada Department of Transportation

Legal Counsel:

Catherine Jorgenson, Clark County District Attorney's Office

Members Absent:

City of Henderson, Brenda West – Secretary

Henderson District Public Libraries

City of North Las Vegas

Regional Transportation Commission of Southern Nevada

Guests:

Niki Gomoluh, City of Las Vegas

Cheryl Brant, City of Las Vegas

I. Call to Order, Opening Ceremonies and Introductions

Penny called the meeting to order at 8:35 a.m. Silent Invocation was conducted followed by the Pledge of Allegiance. The Council members introduced themselves.

II. Public Comments

None.

III. Approval of Minutes

November 16, 2017 minutes approved as submitted.

IV. Approval of 2018 Meeting Schedule

The 2018 Meeting schedule was approved with the exception of moving the May 17, 2018 meeting to the Dr. William U. Pearson Community Center, 1625 West Carey Avenue, North Las Vegas, NV 89032. This is being done in support of the Clark County Small Business Expo. In addition, Adleen has a verbal confirmation with the Raider's stadium construction team Mortenson and McCarthy and Lynn Littlejohn, Director of Community Affairs Minneapolis Operating Group, to give a presentation at the Small Business Expo. There will be computers provided for those who have not yet signed up to be vendors with the construction project. It is important that RBDAC reach out to all the small businesses and through NGEM to encourage their participation in this event.

V. Small Business Segment

Adleen introduced Fredrick Johnson, owner of The Standard. He is a graduate of the Clark County Small Business Opportunity Program, ESB Certified and his business is veteran owned. Johnson started the company seventeen months ago after serving in the United States Army. His company specializes in commercial and residential cleaning including power washing services. He also focuses on giving young adults employment as early as eighteen years of age. He has nine employees currently working and another ten on stand-by ready and available for any additional opportunities.

Adleen reminded the council that if anyone has a small business owner they would like to bring in to speak to the council, please let them know. Adleen stated the first session of the Clark County Small Business Opportunity Program (SBOP) 2018 started February 8, 2018. There were approximately 26 companies that showed up to the first class. We will know by the third class how many will actually stay for the remainder of the session. RBDAC is always invited to come and speak to or set in any of the classes. For the April 19, 2018 Opportunity Searching and Project Scheduling Class, we have reached out to all of your agencies and invited you to be a part of the panel. This particular panel allows for the students to find out more about how to do business with each of your agencies and for you to share any learning opportunities your agencies would like to share with the SBOP students. This will be the last class before they actually graduate. Because the stadium authority is mandated to do 15% of business with Nevada based businesses, using NGEM to advertise the Expo may not be beneficial since it reaches more than just the small businesses located here in the valley. Our goal is to have 100 small businesses at the Expo. It will be opened first to all previous BOWD and SBOP

graduates. If we do not have enough participation, it will then be opened to other local small businesses. It is imperative that the agencies represented by the RBDAC please come out and meet with these small businesses. Last year we had approximately 77 small businesses attend. We will also have computers available for those businesses that need to sign up on NGEM.

VI. Updates

a. Communications

None.

b. Legislative

Penny stated in the Nevada Public Purchasing Study Commission (NPPSC) meeting, discussion was had about cleaning up the language in NRS 332. One obstacle in getting this done is not having a representative to bring it to the legislator for us or other bills taking precedence. One example in the language would be to change the word “bid” to “solicitation” as to not be limited in bid situations versus a RFP or RFQ. Adleen mentioned she believed there was a time when changing the thresholds were discussed as well. Penny confirmed it had been discussed a while back. In the latest red-line document of 332, there was mention of where we, the Commission, could bring forth our own bill versus having to be sponsored.

c. Committed to Our Business Community (CTOBC)

Penny provided handout on the 2017 Recap, a 2018 Initial meeting handout, and a Prospective Sponsor letter. The CTOBC 2018 is scheduled for September 20, 2018 and will include workshops, exhibits and a short program featuring the Mayor and Color Guard. They will also advertise using social media platforms. The current primary focus of the committee is getting sponsors.

d. Nevada Government eMarketplace (NGEM)

Penny sent an updated splash page to the administrators of NGEM to include all twenty-two of the participating government agencies. There is an RFP training session tomorrow on NGEM.

VII. Informational Items

a. Identify emerging issues to be addressed at a future meeting

Edward O’Neal, City of Las Vegas, would like to discuss Smart Technology.

b. Public Announcements

The Institute for Supply Management (ISM) Supplier Opportunity Fair will be held Wednesday April 18, 2018 at the Dr. William U. Pearson Community Center, 1625 West Carey Avenue, North Las Vegas, NV 89032 from 9:00-12:00pm.

VIII. Public Comments

No public comments

IX. Next Meeting

Thursday, May 17, 2018 at the **Dr. William U. Pearson Community Center**, 1625 West Carey Avenue, North Las Vegas, NV 89032

X. Adjournment

The meeting was adjourned at 9:20 a.m.